

### LEGENDS OF THE HARDWOOD LEAVE IT ALL ON THE FLOOR IN A "WINNER TAKE MOST" 10 CITY, 3-ON-3 SUMMER BATTLE THE LIKES OF WHICH HOOPS FANS HAVE NEVER IMAGINED

**G**3



### MONDAY NIGHT BASKETBALL OFOX

- Fox is the BIG3 Exclusive Domestic TV Broadcast Partner for 2017 and 2018
- 10 nights of programming (June 26 August 26) first 9 broadcasts will be Monday Night 8PM - 10PM EST with several hours per week of shoulder programming
- 4 games / entertainment broadcast on primetime Monday nights provides over 2 hours of key content - like Monday Night Football in the Fall, BIG3 will usher in Monday Night Basketball in the Summer
- FS1 to carry regular season games and championship to air **live on FOX** on August 26th games will also be simulcast on FOX Deportes and FX Go
- Fox to promote all games on both their national and regional sports networks
- Major press coverage of the TV announcement included national article in USA Today declaring BIG3' s legitimacy and the importance of this groundbreaking deal











### SPORTS FANS ARE RAVENOUS FOR SUMMER Total sports viewership increased by 17 PROGRAMMING in 2016

Sports viewership is significantly less in summer months than it is during the fall, winter and spring - as a result of baseball being the only sport in the market - no college or professional football or men' s basketball (FOX is the exception to this trend and their highest ratings are in the summer)

Summer presents a golden opportunity to launch a major sports league targeting an engaged and loyal audience that is hungry for action

This demand for programming creates a fantastic opportunity for media sponsors



## **APROVEN TV PRODUCT**

Special event basketball featuring NBA stars draws large

million viewers

million viewers





Duke vs. Wisconsin NCAA 2015 Final : 28 million viewers Villanova vs. UNC NCAA 2016 Final: 22 million viewers

Cleveland vs. Golden State 2016 NBA Finals Game 7 : 31

OK City vs. Golden State 2016 WCF Finals Game 7: 16



NBA 2016 All-Star Game in Toronto : 8 million viewers

# APRE-BUILT, ENGAGED FOLLOWING







### The New York Eimes





In just the few weeks since the launch of BIG3, there have been over 1,000 media placements across all platforms. This includes television, print, online and radio.

Media outlets featuring BIG3 and the brand include: ESPN, Sports Illustrated, ABC, NBC, CBS, Wall Street Journal, NY Times, TMZ, Dime Magazine, Yahoo, Vibe, Associated Press, USA Today, San Francisco Chronicle, Complex, Fader, Billboard, Fox Sports, LA Times, to name just a few.

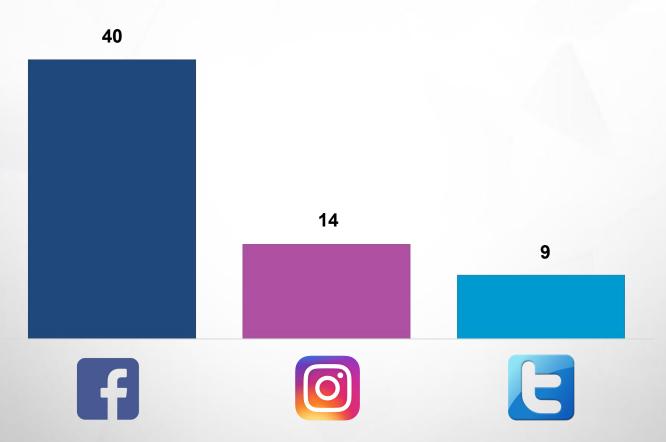
Thus far we have secured over **4 billion impressions** organically without any paid advertising program.

We expect this to continue on an upward trajectory as we begin the draft combine and head into the season as we continue our roll out campaign.

The opportunity for brands to be placed organically throughout this continued coverage will exist and can be tailored to the brand.

## >63 MILLION SOCIAL FOLLOWING

**Social Followers in Millions\*** 





\* includes direct social followers of players, BIG3 founders, BIG3 media and Fox Sports and excludes retweets and reposts by wide-reaching media outlets such as Bleacher Report, MSN, Yahoo and others which would only increase the scale exponentially

## **CREATING MARKETING POVER**

#### **BIG3 Team Logos**



#### What the World Thinks

#### BIG3 shows its legitimacy right away.

"This league hasn't even announced its full schedule or given us much of a preview of what its games will look like, yet it already has a national TV deal. That's the power of marketing, between the <u>awesome logos</u>, <u>the player commitments</u> and <u>the social</u> <u>media presence."</u>

- Adi Joseph USA TODAY



## **BRAND FRIENDLY** MEDIUM

BIG3 represents a safe choice for brands to reach a broad audience through a medium you already know well with ambassadors the audience trusts

Lead NBA Sponsors





















### DESIRABLE

Early engagement of Sector media and buzz indicates that BIG3's addressable audience is young, diverse, modern, mobile and global

- every where so the solution of the solution
  - **DIVERSE**: 62 of NBA fans are in the 18-54 age demographic. It it the only professional sport in the US where people of a Caucasian ancestry are outnumbered for total viewership.
  - **MODERN**: 43 of those who follow the NBA regularly spend between 1-9 hours online every week and more NBA fans engage in fantasy sports than NFL fans BIG3 has generated billions of impressions in just its first few months of existence.
  - **MOBILE**: NBA fans are more likely to access and download video clips, programs, and movies through mobile devices than the general population BIG3 has a massive social media presence which mostly takes place via mobile devices
  - GLOBAL: Basketball is a major professional sport in China, South America and Europe sponsors should also get bonus exposure as a result of international broadcasts; many of these discussions are already underway



## THE BIG3 ADVANTAGE

BIG3 weekly tournaments can be seamlessly edited into addictive programming showcasing game action, player and team profiles, world-class recording artists and behind the scenes fly-on-the-wall coverage

BIG3 features BETTER ACTION – **fast**, **fierce**, **physical and cocky** basketball starring NBA stars competing for real stakes

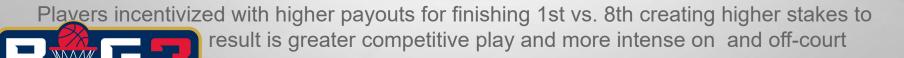
Trash-talking without cursing is allowed and the players will be mic' d to enhance the

experience The rules increase the action and heighten the drama - no multiple foul

shots slowing the game,

hand-checking allowed, 14-second shot clock, immediate turnaround from defense to offense, first to 60 points wins with max time of 30 minutes per game

Fans will quickly cultivate loyalties to their favorite teams and players



THE STARS: Professional basketball stars

**THE SHOW:** High Intensity, fast-paced 3-on-3 basketball

THE PRIZE: Unique payment structure with 1st place team receiving 10x what 8th place team receives and 7th receiving double what 8th receives

**THE VENUES:** Top arenas in 10 major U.S. cities, opening at Barclays Center on pace for sellout



## SUPERSTAR PLAYER CAPTANS



Allen Iverson - NBA MVP, 11x NBA All-Star, 4x Scoring Champion, Hall of Fame | Kenyon Martin – NBA All-Star, New Jersey Nets Chauncey Billups – NBA Finals MVP, 5x NBA All-Star, 3x All-NBA | Jason Williams – NBA Champion | Rashard Lewis – NBA Champion Jermaine O'Neal – 6x NBA All-Star, 3x All-NBA | Stephen Jackson – NBA Champion | Mike Bibby – NBA All-Rookie

Bonzi Wells - 6x Playoffs | Corey Maggette - Clippers Free Throw Leader | Al Harrington - 7x Playoffs | Ricky Davis -2x Playoffs



hampion | DerMarr Johnson - 6th overall selection | Cuttino Mobley - NBA All Rookie Team

## SUPERSTAR COACHES









ALLEN IVERSON <u>Player Coach</u> NBA MVP, 2x NBA All-Star MVP, 11x NBA All-Star, Hall of Fame GARY PAYTON NBA Champion, 9x NBA All-Star, Hall of Fame GEORGE "THE ICEMAN" GERVIN NBA All-Star MVP, 9x All-Star, Hall of Fame JULIUS "Dr. J" ERVING 4x MVP, NBA and ABA Champion, 16x All-Star, Hall of Fame



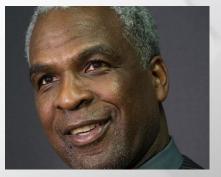




RICK BARRY 12x All-star, NBA and ABA champion, NBA scoring champion, Hall of Fame



RICK MAHORN NBA Champion



CHARLES OAKLEY Player Coach 19 NBA Seasons

## 3-ON-3 BASKETBALL

Most played sport in the world - hundreds of times more than full court basketball

Bringing basketball back to its most natural form

Growing fanaticism in Asia, India and South America

Featured in 2018 Asian Games XVIII

International Basketball Federation (FIBA) is confident that 3-on-3 basketball will be introduced to the programme for the Tokyo 2020 Olympics





## THERULES

Standard 2 and 3 point shots apply

Exclusive 4 point shots when a player is touching ANY PART of the "4 Point Circle"

Additional free throw taken if a player is fouled while making a shot

A shooting foul receives 1 shot for points corresponding to the missed attempt. Single shot for 2 points taken from foul-line; 3 point shot from 3 point line; 4 point shot from 4 point circle

All personal fouls will be counted as team fouls: No foul outs.

On and after the 5th team foul (per half) opponents get foul shot and ball possession

A technical foul results in a foul shot for 2 points & the ball. Every technical foul after the first results in a single foul shot for 4 points & ball possession

First team to 60 Points wins or team with highest score after 30 minutes wins

Half time happens after a team scores 30 Points Team



14 second shot clock that resets when ball hits the rim

Substitutions made on a dead ball or by calling time

After a made shot, referee under the basket immediately throws the ball to referee at the out of bounds line who after one second gives the ball to the losers to inbound. They have 5 seconds to do so. 14 second shot clock begins when referee gives the ball to inbounding player

Defensive rebounds (that touch the rim) MUST BE CLEARED

The ball is cleared when the player with the ball establishes both feet behind the 3 point line. The ball can be cleared by dribbling or passing

The defensive rebounder that makes a direct pass that clears the ball, must clear the lane and re-establish himself before his team's shot hits the rim

If a shot hits the rim without being cleared it will result in a turnover

Once a team has cleared the ball and establishes itself on offense, the normal "3 seconds in the key" rule applies

There is no defensive "3 second" rule Steals do not have

to be cleared

Defensive rebounds that don't touch the rim do not have

to be cleared Instant replay applies

## AFRESH CONCEPT

FAST AND COMPETITIVE PLAY – specially designed hardwood halfcourt that introduces the 4-point shot to professional basketball for the first time

**FIRST TEAM TO 60 POINTS WINS** – keeps the action moving and the competition fierce, half-time when first team reaches 30 points

CHAMPIONSHIP GAME - bringing the excitement of an All Star game and competitiveness of NBA Finals.

FAN-CENTRIC - Superstar players interact with fans before and after the games

PLAYERS KNOW THIS GAME – NBA players practice playing 3-on-3 and grow up playing 3-on-3 – now they can play it professionally



## SPONSCRED HALFTIME EVENT

Action continues at halftime, with today's biggest artists performing to the packed arenas in lights down concert-style spectacles



## THEHYPE

*"It'll have 4-pointers, boxing-style player intros, and...Allen Iverson"* 

- New York Times Sports

"I just wanted to be a part of it and I hope that me being a part of it makes it a success like everything he's (Ice Cube) been doing his whole life"

- Allen Iverson



*"Allen Iverson's* @theBIG3 might be **more interesting than some NBA games** this

year"

- Sneaker News

"It's gonna go on, and on, and on. It's gonna be a part of our

culture"

- Allen Iverson

"Each weekend's games will have the festive atmosphere of a Final Four or NBA All-Star Game"

- Washington Post

"It's something innovative. To start from the ground up and be a part of it [is special]. Not a lot of guys can say they're the first to do something"

- Kenyon Martin

"THE ONLY THING BAD ABOUT THE BIG3 IS I'M TOO OLD AND FAT TO PLAY!"

- CHARLES BARKLEY



## THE BIG3 EXPERENCE





## THE BIG3 FLOORPLAN

